### Rajit Kapoor

Email: rajit@globalallianzllp.com Mobile: +91 9814320010

#### Career Objective

Dynamic and results-oriented professional with extensive entrepreneurial experience, seeking to leverage my adaptability and practical insights in a university professor role. Committed to fostering a collaborative learning environment, I aim to utilize my business acumen and continuous learning mindset to enrich academic discussions and guide students in developing real-world skills. My goal is to contribute to a high-performance educational team, driving excellence and achieving meaningful outcomes for both students and the institution.

#### Areas of Strength

- Adaptability: Proven ability to thrive in varied environments, quickly adjusting to new challenges and dynamics.
- Self-Confidence: Strong belief in my skills and decision-making abilities, enabling effective leadership and collaboration.
- Resilience: Maintained a robust work ethic and focus, even under pressure or in adverse situations, ensuring that goals are met.
- **Team Collaboration:** Friendly and cooperative, fostering positive working relationships and enhancing team dynamics.
- Rapid Learning: Ability to assimilate new information and experiences swiftly, applying insights effectively in practical situations.

#### Interests

• **Reading:** Passionate about exploring diverse genres, which enriches my perspective and stimulates creative thinking.

#### **Academic Qualifications**

- Master in International Business
   University Business School, Panjab University, 1997
   Specialized in global business strategies, market analysis, and international trade.
- Post-Graduation Diploma in Advertising & Visual Publicity Punjabi University, 1995

Focused on marketing communication strategies and visual branding techniques.

Bachelor of Arts
 Multani Mal Modi College, 1994

Developed a strong foundation in critical thinking and analytical skills through a liberal arts education.

• Senior Secondary (12th Grade)

Multani Mal Modi College, 1991

Completed with a focus on non-medical.

Secondary Education (10th Grade)

Our Lady of Fatima Convent Secondary School, 1989

Achieved a solid academic foundation with a diverse curriculum.

#### Work Experience

#### Entrepreneur Isher Dass & Sons

1997 - Present

- Successfully oversee the wholesale trading of food grains, establishing a strong network with suppliers and clients.
- Manage all aspects of business operations, including budgeting, financial management, and loan administration to farmers, fostering strong community relationships.

#### Entrepreneur Global Allianz

2020 - Present

- Direct all business operations and strategic initiatives, ensuring alignment with organizational goals.
- Recruit and support international students in their applications to prestigious universities in Canada and the USA, enhancing the company's reputation in educational consultancy.

#### Director

#### Global Allianz Private Limited

2022 - Present

- Spearhead the establishment of an international BPO, guiding the project from conception to launch.
- Recruit and train staff, develop comprehensive business plans, and select essential equipment to ensure operational efficiency and quality service delivery.

#### Entrepreneur Krishna Rice Mill

2024 - Present

- Lead the initiation of a Greenfield project focused on rice milling, overseeing procurement processes and ensuring quality standards.
- Evaluate and select appropriate plant machinery to optimize production and operational efficiency.

#### Languages

• English: Proficient

Hindi: FluentPunjabi: Fluent

#### **Personality Traits**

- Confident and Straightforward: Assertive in communication and decision-making, fostering transparency and trust.
- **Hardworking and Adaptive:** Committed to achieving goals with a flexible approach to problem-solving.
- **Practical and Innovative:** Employ a pragmatic mindset to develop creative solutions that enhance business operations.

#### Personal Profile

• Date of Birth: 07 May 1973

Zajit Capaos

• Father's Name: Mr. Rajinder Kapoor

Marital Status: Married Nationality: Indian

Gender: Male

# Danjak Elniursilu

### Master of International Business

of	Certified that Rajinder Kapoor, and of
1000	University Business School, Panjab University, Chandigarh,
The second second second	obtained the degree of Master of International Business of this
	ibersity, having pursued a two year full time course and passed
the	Examination for the said degree held in April 1997.
in 1	the First Division.

Given under the seal of the University

SPD hawan

Controller of Kxaminations



Vice-Chancellor

Chancellor

## Punjabi Chniversity



Post-Graduate Diploma in porsersing & VISUAL PUBLICITY

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REGISTRAR

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Patiala August 30 , 198 19.95

## थार्थ यतिहारित



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has been amarded the Begree of Buchelor of Arts (Three-Year Cours	e) having passed the
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Punjab School Education Board
SENIOR SECONDARY CERTIFICATE
EXAMINATION PART-II
Certified that Rajit Kapoor
son/daughter of Shri Rajmorer Kapon and of
Multami Mal Modi College Patiala
passed the Senior
Secondary Certificate Examination Part-II ( Streece Group),
f this Board held in April 1991 obtaining 256
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## केन्द्रीय माध्यमिक शिक्षा बोर्ड Central Board of Secondary Education



सेकण्डरी स्कूल परीक्षा. ४००० 1989 ALL INDIA SECONDARY SCHOOL EXAMINATION 398 1989

यह प्रमाणित किया जाता है कि

This is to certify that

RAJIT KAPOOR

अनुक्रमांक Roll No.

037720

आत्मज/आत्मजा श्री

Son/Daughter of Shri

RAJINDER K KAPOOR

जिनकी जन्म तिथि

Born on SEVENTH MAY NINETEEN HUNDRED SEVENTY THREE

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passed the Secondary School Examination of the Board held in March, 2001 1989

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निम्न विषयों में उत्तीर्ण की :-

in the following subjects:

ENGLISH COURSE-A

SCIENCE WITH PRAC.

PHY & HEALTH EDUCA

HINDI COURSE-B

SOCIAL SCIENCE

MATHEMATICS

SOC USE PROD WORK

"Authorised to Sign"

दिल्ली Delhi

AJMER

02-08-1989

दिनांक

26-03-2009

Dated

का चिन्ह जिस विषय के आगे लगा है, वह विषय परिकार के पूरक परीक्षा में उत्तीर्ण किया है। against a subject indicates that the candidate passed in the subject at the Compartmental Examination